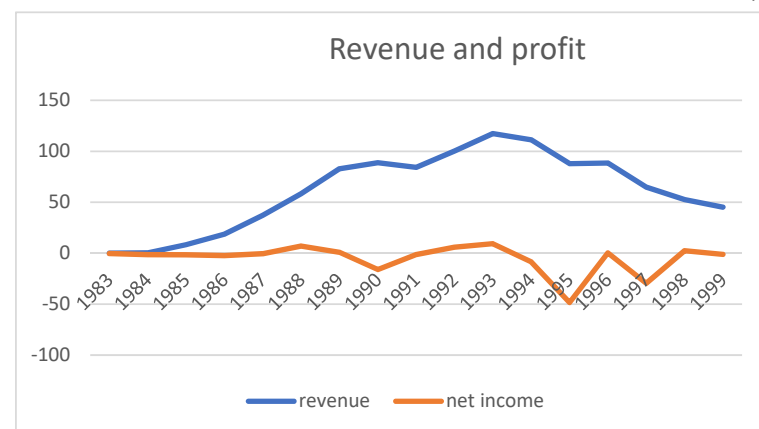


## Interleaf financial summary

	\$ millions														notes
	revenue	net income	working capital	total asses	cash	receivables	inventories	payables	total shareholder equity	cash at start of year	cash from operations	approx. cash from investing (d)	approx. cash at end of year	number of employees	
1983	0.006	-0.329													1983
1984	0.319	-1.460		1.655										~100	1984
1985	8.334	-1.628	2.777	8.642					4.475	0.665	-7.417	6.845	0.093	157	1985
1986	18.645	-2.443	7.958	18.677	3.6	5.2	3.9	4.6	11.030	0.091	-6.075	9.638	3.654	221	1986
1987	37.173	-0.410	27.190	44.734	15.3	10.7	8.4	4.5	35.290	3.654	-12.499	24.134	15.289	355	1987
1988	58.389	6.980	26.549	61.762	10.3	17.1	11.4	5.5	42.992	15.289	3.833	-8.848	10.274	558	1988
1989	82.789	0.863	30.809	74.051	3.5	27.6	11.6	6.8	45.064	10.299	-2.771	-4.045	3.483	762	1989
1990	88.843	-16.008	10.471	68.502	4.5	23.9	1.4	3.7	45.195	3.498	14.658	-13.698	4.458		1990 (a)
1991	84.318	-1.278	16.500	71.771	13.6	23.9	0.2	3.4	44.731	4.497	15.228	-6.170	13.555	833	1991
1992	100.299	5.984	17.500	87.573	18.2	30.0	0.1	3.5	52.108	13.632	19.551	-14.957	18.226	~850	1992
1993	117.341	9.303	30.800	99.519	26.4	4.1	0.2	3.1	63.126	18.227	20.515	-12.289	26.453		1993 (b)
1994	111.229	-8.448	22.115	96.884	21.3	34.9		3.2	56.600	26.402	6.828	-9.901	23.329		1994
1995	87.856	-48.362	-4.224	50.793	10.4	22.8		2.7	10.619	23.364	-5.298	-7.964	10.102	674	1995
1996	88.557	0.311	1.100	48.900	12.7	19.8		2.9	15.419	10.441	6.906	-4.643	12.704	647	1996
1997	64.823	-29.550	-7.500	37.900	17.4	11.4		1.8	-0.800	12.725	-2.838	7.707	17.594	342	1997
1998	52.577	2.436	6.700	39.388	21.1	12.7		2.1	9.310	17.349	-2.650	7.135	21.834	300	1998 (e)
1999	45.194	-1.125	4.175	37.812	16.5	12.0		2.2	9.229	21.112			16.479	338	1999 (c)
2000	52.140	-6.801	8.156	74.551		15.5			16.3						
2000	39.105	-5.101	6.117	55.913		11.6			12.2	18.470					

## Notes

- platforms and software becoming commodities; refocusing on high margin software; no financial highlights in annual report
- success in document management
- acquired Jan 31 2000 <https://www.secinfo.com/dVut2.6p86.htm>
- approximate because I am leaving out some little things such as currency conversion cash
- <https://www.secinfo.com/dVut2.7p6w.htm#h53>
- [https://www.secinfo.com/\\$/SEC/Registrant.asp?CIK=793604](https://www.secinfo.com/$/SEC/Registrant.asp?CIK=793604) where to go for SEC stuff
- 4/3 times the next line
- three quarters of year 2000



**Sources of revenue**

	products	x	services	total
1985	4.844	3.42	0.071	8.335
1986	14.106	3.831	0.708	18.645
1987	30.553	4.039	2.581	37.173
1988	47.104	6.240	5.045	58.389
1989	67.695	11.437	3.649	82.781
1990	62.902	14.755	11.185	88.842
1991	57.149	16.554	10.615	84.318
1992	59.372	26.758	14.169	100.299
1993	66.762	30.823	19.666	117.251
1994	60.924	30.725	19.580	111.229
1995	34.602	30.652	22.602	87.856
1996	34.786	32.281	21.490	88.557
1997	18.821	28.972	17.030	64.823
1998	13.335	26.083	13.159	52.577
1999	9.451	21.295	14.448	45.194
2000	14.596	18.123	19.421	52.140
3qtr 2000	10.947	13.592	14.566	39.105

products mainten services total

x = software license and royalty income + other revenue  
 from 1988 on the column is maintenance revenue

service was listed as training, porting and distribution rights  
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