Frame’s core customer base at the time of our IPO consisted of engineers, scientists, and technical publishing professionals at corporations across a wide range of industries, government and research organizations, and universities. A partial list of major customers broken down by industry includes:

- **Aerospace**: Aerospatiale SA, Boeing, General Dynamics, Hughes Aircraft, Lockheed, Martin Marietta, McDonnell Douglas, Rockwell, and TRW
- **Automotive and Industrial**: Bavarian Motorworks AG, JJ Case, Chemical Abstracts Service, John Deere, Ford Motor Company, General Motors
- **Transportation**: Alaska Airlines, DHL Airways, Northwest Airlines
- **Government**: Arizona Public Service, County of Los Angeles, Los Alamos National Laboratory, Naval Research Laboratory, National Aeronautics and Space Administration, National Security Agency
- **Technology**: Amdahl Corporation, Cirrus Logic, Eastman Kodak, Ericsson Telecom, General Electric Company, Hewlett-Packard Company, Intel Corporation, Mitsubishi Electronics America, Motorola, Novell, Sun Microsystems, Texas Instruments, and Xerox Corporation
- **Telecommunications**: AT&T, Bellcore, GTE Government Systems, Pacific Bell, Northern Telecom, Southwestern Bell Corporation
- **Banking and Financial Services**: Bank of Canada, Citibank NSTD, Merrill Lynch, Solomon Brothers.
- **Education**: MIT, Purdue, Stanford, UC Berkeley, and University of Washington.